

# Standardbericht

Datum der Abfrage 2009-02-04 10:48:07

Auskunft über D-U-N-S-Nr. 804735132

**Gorman Manufacturing Company, Inc.**  
492 Koller Street  
94110 San Francisco  
USA

Ausgestellt für **Muster GmbH**  
Max Muster  
Große Str. 12  
12121 Musterstadt  
Deutschland



# BUSINESS\*CHECK

## Das Businessportal

Gorman Manufacturing Company, Inc.

D-U-N-S-Nr. 804735132

### Business Summary

GORMAN MANUFACTURING COMPANY,  
INC.

DUNS: 80-473-5132

RATING 3A4

492 KOLLER STREET  
AND BRANCH(ES) OR DIVISION(S)  
SAN FRANCISCO CA 94110  
TEL: 650 555-0000

LITHOGRAPHIC  
COMMERCIAL PRINTING  
SIC NO.  
2752

STARTED 1985  
SALES F \$28,646,009  
WORTH F \$1,812,635  
EMPLOYS 144(110 HERE)  
HISTORY CLEAR  
FINANCIAL  
CONDITION FAIR  
STATEMENT  
DATE DEC 31 2008

CHIEF EXECUTIVE: LESLIE SMITH, PRES

DO NOT CONFUSE WITH OTHER GORMAN COMPANIES, THIS IS A FICTITIOUS COMPANY USED  
BY D&B FOR DEMONSTRATION PURPOSES.

### Customer Service

If you have questions about this report, please call our Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. If you are outside the U.S., contact your local D&B office.

\*\*\* Additional Decision Support Available \*\*\*

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. or visit our website at [www.dnb.com](http://www.dnb.com).

### Summary Analysis

The Summary Analysis section reflects information in D&B's file as of February 2, 2009.

RATING SUMMARY . . . .

The "3A" portion of the Rating (the Rating Classification) indicates that the company has a worth from \$1 million to \$10 million. The "4" on

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### Summary Analysis

the right (Composite Credit Appraisal) indicates an overall "limited" credit appraisal. This credit appraisal was assigned because of D&B's assessment of the company's financial ratios and its cash flow.

Below is an overview of the company's D&B Rating(s) since 03/20/08:

RATING	DATE APPLIED
-----	-----
3A4	03/20/08

### Payment Summary

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 54.

This PAYDEX score indicates that payments to suppliers average 27 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 48% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL RCV'D	TOTAL DOLLAR AMOUNTS	LARGEST HIGH CREDIT	% W/IN TERMS	DAYS SLOW			
					<31	31-60	61-90	91+
	#	\$	\$	%	%	%	%	%
Total in D&B's file	37	137,150	20,000					
Top 10 Industries:								
1 Whol service equip	2	7,500	5,000	100	-	-	-	-
2 Mfg prepared flour	1	20,000	20,000	100	-	-	-	-
3 Arrange cargo transpt	1	15,000	15,000	- 100	-	-	-	-
4 Mfg aluminum die cast	1	10,000	10,000	- 100	-	-	-	-
5 Mfg fluid milk	1	10,000	10,000	100	-	-	-	-
6 Trucking non-local	1	10,000	10,000	50	50	-	-	-
7 Whol const/mine equip	1	7,500	7,500	100	-	-	-	-
8 Whol industrial equip	1	7,500	7,500	100	-	-	-	-
9 Whol hardware	1	7,500	7,500	-	-	100	-	-
10 Data processing svcs	1	7,500	7,500	50	50	-	-	-
11 OTHER INDUSTRIES	16	31,000	5,000	82	6	2	-	10

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### Payment Summary

#### Other Payment Categories:

Cash experiences	0	0	0
Payment record unknown	0	0	0
Unfavorable comments	3	3,600	2,500
Placed for collection			
with D&B	1	50	
other	6	N/A	

The highest "Now Owes" on file is \$15,000  
 The highest "Past Due" on file is \$10,000

D&B receives over 600 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received.

### Payments

Antic - Anticipated (Payments received prior to date of invoice)  
 Disc - Discounted (Payments received within trade discount period)  
 Ppt - Prompt (Payments received within terms granted)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
02/09	Ppt	7500	5000	-0-		1 Mo
	Ppt-Slow 30	10000	5000	2500		1 Mo
	Ppt-Slow 60	1000	250	250		1 Mo
01/09	Ppt	5000	250	-0-		1 Mo
12/08	Ppt	20000	15000	-0-		
	Ppt	10000	-0-	-0-		1 Mo
	Ppt-Slow 10	2500	500	-0-		
	Ppt-Slow 30	7500	5000	250		1 Mo
	Slow 5	15000	5000	-0-		1 Mo
	Slow 5	10000	7500	2500		
	(011)	30000	15000	10000		
	Placed for collection.					
10/08	Ppt	2500	-0-	-0-		1 Mo
09/08	Ppt	1000	-0-	-0-	N30	2-3 Mos
	(014)	1000	1000	1000		1 Mo
	Placed for collection.					
08/08	Ppt	2500	100	-0-	N30	1 Mo
07/08	Ppt	1000	1000	-0-	N30	1 Mo
	Ppt	750	50	50	N15	2-3 Mos
	(018)	2500	2500	2500	N30	6-12 Mos

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### Payments

	Bad debt.					
06/08	Slow 30	500	500	-0-	N30	1 Mo
05/08	Ppt	2500	-0-	-0-		1 Mo
	Ppt	2500	2500	-0-	N30	1 Mo
	Slow 100	500	-0-	-0-	N30	4-5 Mos
	(023)	1000	250	250	N60	4-5 Mos
	Placed for collection.					
04/08	(024)	7500	-0-	-0-	N30	6-12 Mos
	Satisfactory.					
03/08	Ppt	1000	1000	-0-	N30	4-5 Mos
01/08	Ppt	5000	1000	-0-	N30	2-3 Mos
11/07	Slow 120	2500	1000	1000	N30	2-3 Mos
09/07	(028)			50		
	Placed for collection.					
07/07	(029)	100	100	100		6-12 Mos
	Credit refused.					
05/07	Disc-Ppt	5000	250	-0-	2 10 N30	2-3 Mos
	Ppt	2500	100	-0-	N30	
	Slow 60	7500	2500	2500	1 10 N30	2-3 Mos
	(033)	2500	2500	2500	Spec agreement	6-12 Mos
	Placed for collection.					
04/07	(034)	1000	1000	1000		6-12 Mos
	Unsatisfactory.					
03/07	(035)					
	Placed for collection.					
01/07	Slow 60	250	250	250	Regular terms	4-5 Mos
	(037)	500	500	500		2-3 Mos

\* Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

\* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

\* Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported. Amounts may be rounded to nearest figure in prescribed ranges.

### Finance

01/12/09		Fiscal	Fiscal	Fiscal
		Consolidated	Consolidated	Consolidated
		Dec 31 2006	Dec 31 2007	Dec 31 2008
	Curr Assets	10,220,470	11,046,076	9,707,835
	Curr Liabs	8,086,626	8,258,547	8,235,440
	Current Ratio	1.26	1.34	1.18
	Working Capital	2,133,844	2,787,529	1,472,395

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### Finance

Other Assets	2,474,395	2,169,732	2,238,621
Worth	2,602,614	2,026,635	1,812,635
Sales	27,556,720	29,665,950	28,646,009
Long Term Liab	2,005,625	2,930,626	1,898,381
Net Profit (Loss)	(1,049,619)	(575,979)	(214,000)
Fiscal Consolidated statement dated DEC 31 2008:			
Cash	\$ 936,042	Accts Pay	\$ 4,762,506
Accts Rec	4,938,064	Notes Pay	575,910
Inventory	3,320,716	L.T. Liab-(1yr)	1,891,557
Other Curr Assets	513,013	Other Curr Liabs	1,005,467
	-----		-----
Curr Assets	9,707,835	Curr Liabs	8,235,440
Fixt & Equip	1,368,204	L.T. Liab-Other	1,898,381
Intangibles	47,306	COMMON STOCK	50,000
Other Assets	823,111	RETAINED EARNINGS	1,762,635
	-----		-----
Total Assets	11,946,456	Total	11,946,456

From JAN 01 2008 to DEC 31 2008 annual sales \$28,646,009; cost of goods sold \$23,689,998. Gross profit \$4,956,011; operating expenses \$5,162,190. Operating income \$(206,179); other income \$18,803; net income before taxes \$(187,376); Federal income tax \$26,624. (net loss) \$214,000.

Prepared from statement(s) by Accountant: Johnson, Jordan & Jones CPAs.

ACCOUNTANTS OPINION: A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications.

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Fixed assets shown net less \$93,856 depreciation.

On JAN 12 2009 Leslie Smith, Pres, submitted the above figures.

### Public Filings

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

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\* \* \* JUDGMENT(S) \* \* \*  
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DOCKET NO.: nmjtest03  
 JDGMT TYPE: Judgment STATUS: Unsatisfied  
 AGAINST: Gorman Mfg Test Case DATE STATUS ATTAINED: 01/01/2008  
 IN FAVOR OF: Test Plaintiff DATE ENTERED: 01/01/2008  
 WHERE FILED: RECORDER OF DEEDS, NORWALK, CA LATEST INFO RECEIVED: 01/02/2008

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## Das Businessportal

Gorman Manufacturing Company, Inc.

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### Public Filings

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DOCKET NO.:	nmjtest05	STATUS:	Unsatisfied
JDGMT AWARD:	Other	DATE STATUS ATTAINED:	01/01/2008
JDGMT TYPE:	Judgment	DATE ENTERED:	01/01/2008
AGAINST:	Gorman Mfg (Test Case)	LATEST INFO COLLECTED:	01/01/2008
IN FAVOR OF:	Test Plaintiff		
WHERE FILED:	RECORDER OF DEEDS, NORWALK, CA		

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\* \* \* LIEN(S) \* \* \*

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A lienholder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lienholder against a debtor may be indicative of such an occurrence.

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CASE NO.:	IY5678	STATUS:	Open
TYPE:	State Tax	DATE STATUS ATTAINED:	12/14/2001
FILED BY:	State of Ca- Test Mtch Code (force thru SO)	DATE FILED:	12/14/2001
AGAINST:	Gorman Manufacturing Company, Inc	LATEST INFO RECEIVED:	12/14/2001
WHERE FILED:	LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA		

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CASE NO.:	IY1234	STATUS:	Open
AMOUNT:	\$100	DATE STATUS ATTAINED:	12/14/2001
TYPE:	State Tax	DATE FILED:	12/14/2001
FILED BY:	state of CA-test mtch code (forced thru SO)	LATEST INFO RECEIVED:	12/14/2001
AGAINST:	Gorman Manufacturing Company, Inc		
WHERE FILED:	LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA		

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CASE NO.:	ian5678	STATUS:	Open
TYPE:	State Tax	DATE STATUS ATTAINED:	12/14/2001
FILED BY:	STATE OF CA-TEST MTCH CODE	DATE FILED:	12/14/2001
AGAINST:	GORMAN MANUFACTURING COMPANY, INC and OTHERS	LATEST INFO RECEIVED:	12/14/2001
WHERE FILED:	LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA		

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CASE NO.:	IAN1234	STATUS:	Open
AMOUNT:	\$100	DATE STATUS ATTAINED:	12/14/2001
TYPE:	State Tax	DATE FILED:	12/14/2001
FILED BY:	State of CA-test match Code	LATEST INFO RECEIVED:	12/14/2001
AGAINST:	Gorman Manufacturing Company, Inc		
WHERE FILED:	LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA		

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\* \* \* UCC FILING(S) \* \* \*

COLLATERAL:	Leased Equipment	DATE FILED:	04/18/2006
FILING NO:	306-121640		

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## Das Businessportal

Gorman Manufacturing Company, Inc.

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### Public Filings

TYPE:	Original	LATEST INFO RECEIVED:	05/12/2006
SEC. PARTY:	RAYMOND LEASING CORPORATION, GREENE, NY	FILED WITH:	SECRETARY OF STATE/UCC DIVISION, TN
DEBTOR:	GORMAN MANUFACTURING COMPANY, INC		

COLLATERAL:	Leased Equipment	DATE FILED:	03/30/2005
FILING NO:	009679812	LATEST INFO RECEIVED:	04/07/2005
TYPE:	Original	FILED WITH:	SECRETARY OF STATE/UCC DIVISION, IL
SEC. PARTY:	RAYMOND LEASING CORPORATION, GREENE, NY		
DEBTOR:	GORMAN MANUFACTURING COMPANY, INC. and OTHERS		

COLLATERAL:	Leased Unspecified	DATE FILED:	08/06/2004
FILING NO:	040077623160	LATEST INFO RECEIVED:	08/24/2004
TYPE:	Original	FILED WITH:	SECRETARY OF STATE/UCC DIVISION, TX
SEC. PARTY:	RAYMOND LEASING CORPORATION, GREENE, NY		
DEBTOR:	GORMAN MANUFACTURING COMPANY, INC and OTHERS		

FILING NO:	00000181203112	DATE FILED:	08/30/2004
TYPE:	Original	LATEST INFO RECEIVED:	08/18/2008
SEC. PARTY:	NOREAST CAPITAL CORPORATION, ANNAPOLIS, MD	FILED WITH:	UCC DIVISION, MD
DEBTOR:	GORMAN MANUFACTURING		

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

### History

01/12/09

LESLIE SMITH, PRES  
DIRECTOR(S): THE OFFICER(S)

KEVIN J HUNT, SEC-TREAS

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\* \* \* CORPORATE AND BUSINESS REGISTRATIONS \* \* \*  
PROVIDED BY MANAGEMENT OR OTHER SOURCE  
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The Corporate Details provided below may have been submitted by the

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### History

management of the subject business and may not have been verified with the government agency which records such data.

REGISTERED NAME: Gorman Manufacturing Company, Inc.

CORPORATION TYPE: PROFIT FILING DATE: 05/21/1985  
 BUSINESS TYPE: CORPORATION  
 REGISTRATION ID #: testcase102

STATE OF ORGANIZATION (INCORPORATION): CALIFORNIA  
 DATE OF ORGANIZATION (INCORPORATION) : 05/21/1985

WHERE FILED: SECRETARY OF STATE/CORPORATIONS DIVISION, SACRAMENTO, CA

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 COMMON STOCK:  
 AUTH SHARES - 200  
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This is a Corporation formed in the State of California on May 21, 1985.

Business started 1985 by Leslie Smith and Kevin J Hunt. 60% of capital stock is owned by Leslie Smith. 40% of capital stock is owned by Kevin J Hunt.

LESLIE SMITH born 1946. Graduated from the University of California, Los Angeles, CA, in June 1967 with a BS degree in Business Management. 1967-85 General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Kevin J Hunt. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

KEVIN J HUNT born 1945. Graduated from Northwestern University, Evanston, IL in June 1966. 1966-1985 was General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Leslie Smith. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

AFFILIATE: The following is related through common principals, management and/or ownership. Gorman Affiliate Ltd, San Francisco, CA, started 1985. Operates as commercial printer. Intercompany relations: None reported by management.

### Operation

01/12/09 Engaged in commercial lithographic printing (100%).  
 Terms are Net 30 days. Has 280 account(s). Sells to commercial

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D-U-N-S-Nr. 804735132

### Operation

concerns. Territory : United States.  
Nonseasonal.

EMPLOYEES: 144 which includes officer(s). 110 employed here.

FACILITIES: Occupies premises in a one story cinder block building.

LOCATION: Central business section on well traveled street.

BRANCHES: This business has multiple branches, detailed branch/division information is available in D&B's linkage of family tree products.

SUBSIDIARIES: This business has 2 subsidiaries listed below.

The extent of ownership where known, is shown in parenthesis following company name:

Gorman Poster Printing Inc, San Francisco, CA (100%) chartered 2003. Operates as a poster printing company.

Gorman Catalog Printing Inc, San Francisco, CA (100%) chartered 2003. Operates as a catalog printing company.

02-04(92H /186) 99999 050186186 H

### Rechtlicher Hinweis

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